St. Norbert College Strategic Research Institute

## How to Be a Good Consumer of Polls

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## 7 Things To Look for in Polls

1. Push Polling
2. Population Under Study
3. How the Sample is Drawn
4. Sample Size and Reading Error Rates
5. The "not sures," "undecideds," and "independents"
6. Intensity of Feeling and Level of Knowledge
7. Question Wording

## 1. Push-Polling

- Disguised form of negative campaigning/ telemarketing
- "message testing" is ok
- Violation of AAPOR Code of Professional Ethics

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# How to determine if You're Being Push-Polled 

- Only asks about a single candidate (sometimes a single issue)
- Wording bias (usually strongly negative and leading)
- The org doing the "poll" is not named or is a phony organization
- they are usually evasive in answering questions about this
- There are also restrictions on the use of cell phones - federal law


## What to do:

- Get as much info as possible
- Name and Location of the organization
- Calling
- Sponsoring
- Take notes on specific questions asked
- Ask about sample size
- Ask how the data will be used
- Report it: File a formal complaint w/ the AAPOR
- www.aapor.org/reportinviolations

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## 2. Population Under Study

- Residents of US, WI etc
- Registered Voters
- "Likely" Voters
- Specialized Population Based on Purpose of Study

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## 3. Sampling

- Phone, Email, Mail, Web, Call-in etc.
- Source the Sample is drawn from
- Voter Registration lists
- All active residential phone numbers
- What does Random Sampling REALLY mean?
- \# Call-backs - attempts to reach the random number drawn
- Gender, age, cellphones and structural bias of samples $\rightarrow$ look at lots of polls
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## Info on Our Survey

- Survey Information:
- Random Selection, Landline and Cellphone Survey
- Number of Adult Wisconsin Resident Respondents: 400
- Interview Period: 10/13/09-10/22/09
- Margin of Error: +/- 5\% at the 95\% confidence level.


## 4. Sample Size and Error Rates

- Monte Carlo Simulations
- 95\% Confidence Levels
- Generalizing to the Population
- Error Margins and Each Statistic
- EXAMPLE: Sample with +/- 5\% Error
- Romney = 45\%
- Obama = 51\%
- Other =4\%
- Is Obama Ahead?
- No, statistically you cannot generalize a difference between Romney and Obama in the general population because each statistic has a +/-5\% margin
- Romney $=(40 \%-50 \%)$

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- Obama $=(46 \%-56 \%)$


## 5. Not Sures and Indpendents

- Vote Choice "Undecideds"
- If Obama is 10 points ahead of Romney, but $16 \%$ are undecided...?
- "Independents"
- "Fence-sitting" options for answers
- Rounding
- "Not Sure, Don't Know, Refused" - (next slide example)

I am going to ask you about a number of public figures. Please tell me for each one whether you have heard of this person or not.

IF RESPONDENT HAS HEARD OF ASK: Would you say you have a generally Favorable or Unfavorable Impression of $\qquad$ (CANDIDATE NAME) (ROTATE NAMES)

IF YES ASK: $----\rightarrow$ IMPRESSION QUESTION

|  | Favorable | Neutral | Unfavorable | Not heard of | Unsure | Refused |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| a. Barbara <br> Lawton | $22 \%$ | $12 \%$ | $18 \%$ | $43 \%$ | $6 \%$ | $0 \%$ |
| b. Mark <br> Neumann | $20 \%$ | $13 \%$ | $11 \%$ | $50 \%$ | $6 \%$ | $<1 \%$ |
| c. Tommy <br> Thompson | $57 \%$ | $7 \%$ | $29 \%$ | $5 \%$ | $2 \%$ | $0 \%$ |
| d. Scott <br> Walker | $26 \%$ | $8 \%$ | $10 \%$ | $51 \%$ | $5 \%$ | $0 \%$ |
| e. <br> Kathleen <br> Falk | $23 \%$ | $14 \%$ | $15 \%$ | $40 \%$ | $8 \%$ | $<1 \%$ |
| f. Mark <br> Todd | $4 \%$ | $7 \%$ | $3 \%$ | $81 \%$ | $5 \%$ | $0 \%$ |
| g. Tom <br> Barrett | $29 \%$ | $10 \%$ | $9 \%$ | $48 \%$ | $4 \%$ | $0 \%$ |
| h. Tim <br> Michels | $6 \%$ | $6 \%$ | $4 \%$ | $80 \%$ | $4 \%$ | $<1 \%$ |


|  | Not heard of | Unsure | Refused |
| :---: | :---: | :---: | :---: |
| a. Barbara Lawton | 43\% | 6\% | 0\% |
| b. Mark Neumann | 50\% | 6\% | <1\% |
| c. Tommy Thompson | 5\% | 2\% | 0\% |
| d. Scott Walker | 51\% | 5\% | 0\% |
| e. <br> Kathleen <br> Falk | 40\% | 8\% | <1\% |
| f. Mark Todd | 81\% | 5\% | 0\% |
| g. Tom Barrett | 48\% | 4\% | 0\% |
| h. Tim Michels | 80\% | 4\% | <1\% |


|  | Favorable | Neutral | Unfavorable |
| :--- | :---: | :---: | :---: |
| Barbara <br> Lawton | $42 \%$ | $23 \%$ | $35 \%$ |
| Mark <br> Neumann | $46 \%$ | $29 \%$ | $25 \%$ |
| Tommy <br> Thompson | $61 \%$ | $8 \%$ | $31 \%$ |
| Scott <br> Walker | $59 \%$ | $18 \%$ | $23 \%$ |
| Kathleen <br> Falk | $44 \%$ | $27 \%$ | $29 \%$ |
| Mark <br> Todd | $30 \%$ | $46 \%$ | $24 \%$ |
| Tom <br> Barrett | $61 \%$ | $20 \%$ | $19 \%$ |
| Tim <br> Michels | $37 \%$ | $37 \%$ | $27 \%$ |

## 6. Knowledge and Intensity

- Knowledge of Subject Matter
- Fickleness
- Intensity of Feeling
- Semantics that vary from one person to another - you know like totally awesome!


## 7. Question Wording

- Order of Questions - Priming
- Answer Selections
- Ideological Bias - Leading
- Social Response Bias
- Double-barreled
- Validity - what is the question actually measuring and does it measure the same thing for everybody?
- Pilot Testing!! Looking for "...but...."

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## Wording Example

"Only a marriage between one man and one woman shall be valid or recognized as a marriage in this state and that a legal status identical or substantially similar to that of marriage for unmarried individuals shall not be valid or recognized in this state"

## Group Work:

- In a telephone survey, how would you ask about the above policy?
- What wording issues would you consider?
- What priming issues would you consider?

The Wisconsin State Legislature is considering passing an amendment to the state Constitution which states that "only a marriage between one man and one woman shall be valid or recognized as a marriage in this state." Do you favor or oppose this amendment?

|  | Spring <br> 2004 | Spring <br> 2006 |
| :--- | :---: | :---: |
| Favor | $66 \%$ | $61 \%$ |
| Oppose | $27 \%$ | $34 \%$ |
| Not Sure | $6 \%$ | $6 \%$ |
| Refused | $1 \%$ | $<1 \%$ |

Civil Unions grant certain basic legal rights to unmarried couples such as hospital visitation, inheritance, insurance coverage etc. Do you favor or oppose these types of civil unions?

|  | Spring <br> 2006 |
| :--- | :---: |
| Favor | $59 \%$ |
| Oppose | $30 \%$ |
| Not Sure | $10 \%$ |
| Refused | $1 \%$ |

## Civil Unions and Gay Marriage

## Same <br> Sex <br> Civil <br> Unions <br> Definition <br> Same Sex <br> Definition <br> Civil <br> of <br> Unions <br> Support <br> D-R <br> Marriage

## Polarization

- Much Higher for Elected Officials than Issues
- Much Higher for General Issue Question than more Specific Questions Institute


## Health Care

Polarization - Difference Between Democrats and Republicans

- General Support for Affordable Care Act
Sp $10 \quad$ Fall $12 \quad$ Fall 13

General ACA
Support 7176
70

- Specific Questions

Fall 09
Universal Coverage
Pre-existing
Conditions
Public Option
53

Fall 13
38
15
41

## Thank You!



## Spring '14 Issue Comparisons

Increase Minimum Wage \$10.10
Increase Voting Restrictions
Keep Gay Marriage Ban
Increase Minimum Wage Above \$7.25 42
Voter Fraud is a Serious Problem
Legalize Marijuana
Civil Union Rights 25
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## Collective Bargaining - Spring 2011

Teacher Favorability
36
Public Employees Favorability 47
Public Employee Unions
65
Allow Collective Bargaining Wages

49
Allow Collective Bargaining Benefits

## Gun Control - Spring 2013

 Polarization - Difference Between Democrats and Republicans| Limit Size of Ammunition Clips | 30 |
| :--- | :---: |
| Increase Spending on Mental Health | 25 |
| Ban Assault Weapons | 22 |
| Armed Guards in Schools | 18 |
| Background Checks | 11 |
| Regulate TV Violence | 7 |

## Spring ‘05 - "Life Issues"

- Democrat - Republican - Absolute Value
- Gov't More Active on Moral Issues 18
- Is Morally Acceptable:
Death Penalty ..... 27
Stem Cell Research ..... 27
Abortion ..... 22
Gov't More Active on Moral Issues ..... 18
Physician Assisted Suicide ..... 10
Medical Testing on Animals ..... 10
Cloning Animals ..... 2
Cloining People ..... 0


## Abortion Circumstances

Polarization - Difference Between Democrats and Republicans

## Woman's Life Endangered

Woman's Physical Health Endangered

## Pregnancy Caused by Rape/Incest

 25Evidence Baby is Physically Impaired
Evidence Baby is Mentally Impaired 21

Woman/Family Cannot Afford to Raise Baby
19

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## Additional Issues from Sp '05

 Polarization - Difference Between Democrats and RepublicansTerry Schaivo Remove Feeding Tube 15

Support Death Penalty Pre-meditated murder 24

Younger Workers Invest Some Social Security in Private Investments

## Spring '13 Governor's Budget

Streamline Mine Permitting

Decrease Income Taxes 38

Increase School Vouchers 28
Increase Mental Health Spending

22

